

One-of-a-Kind, Long-Term Short Line Operating Concession

Opportunity Description

Bluejay Advisors presents the opportunity to participate in an RFP to provide rail service at great scale to the blue-chip customers located at the Port of Corpus Christi, Texas (PCCA), under a long-term operating contract.

Port Overview

PCCA is the third largest U.S. Port by tonnage with **40,000 - 50,000+** annual rail carloads, three Class I connections, 60 miles of track and 286k-rated infrastructure. The Port has grown nearly 100% from 80M short tons to more than 159M short tons over the last 10 years, investing more than **\$679M** to capture continuous growth.

Opportunity Highlights

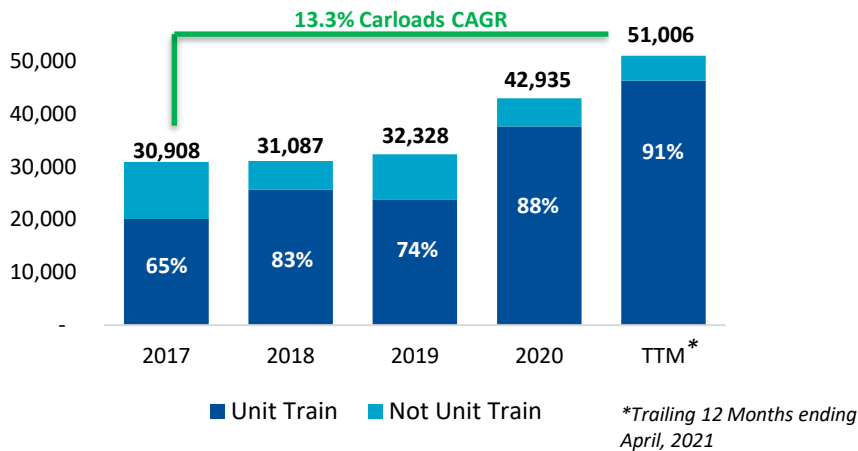
- Blue-chip customer base
- Unit train traffic offers highly efficient operations
- Direct connections to BNSF, UP & KCS
- Diversified commodity base
- Continued long-term investment by PCCA
- Close proximity to Mexico
- Unique opportunity to bet on growth in Texas
- Ancillary rail services offer increased revenues

Growth Opportunities

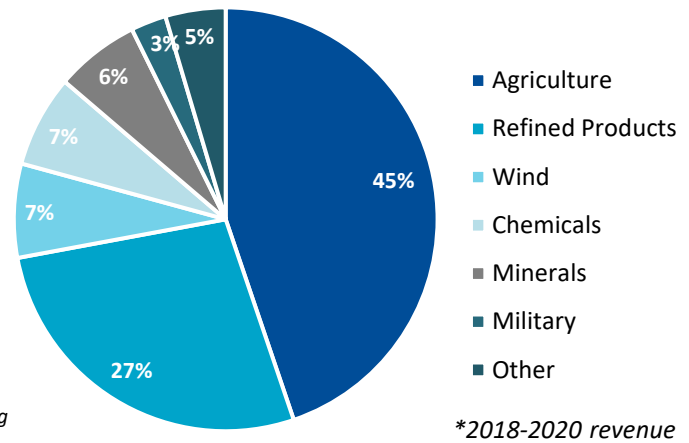
- Organic growth – Additional volumes with existing customer base continues, particularly in Agriculture
- Thematic growth – Wind, refined products to Mexico, auto supply chains in Mexico
- New customer growth – Known near term consequential opportunities

Significant Carload Growth and Diverse Book of Business

Predominantly Unit Train Volume



Broad Commodity Diversity



The PCCA short line serves all customers on the north side of the 9-mile channel and military/transload traffic on the south



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